

Find A Friend....

Summer is here! Have you scheduled your Taste of Tupperware Parties? Need more contacts? How? Start by asking when you meet new people or even people you are already acquainted with.

Top 10 Tips



1. Greet people cheerfully.
2. Tell your name and your business.
3. Ask the person's name. Then use it in your conversation.
4. Say that you are out finding friends for Tupperware and that you have a free gift for them. (Something from your Tiny Treasures Bag, Citrus Peeler, etc.)
5. Demonstrate the item you give them, telling how it can benefit them.
6. Ask if they have Tupperware products in their home.
7. Have a small basket with you containing the newest items, including the attendance offer for this month and sales specials, etc. Show them and demo them briefly.
8. Does she/he have a favorite piece of Tupperware?
9. Show your current month's flyer and any current sales special flyers. Be sure to point out the items she/he could choose with Host Dollars and the 1/2 price item benefit for Hosting a Tasting Experience.
10. Ask if they see anything there that they could use in their own home.

Close by giving them a choice between two days for next week - "Would Tuesday or Wednesday evening be better for you?" Then help her **Party Plan** and send a **Thank You** note.

Is Talking to People you Don't Know out of your "Comfort Zone"?

Remember this...

It doesn't matter whether big or small and there's no difference whether short or tall...

Just be concerned to make a friend or two and then such things won't bother you!

You may decide to go alone some days... or take along another to share the day...

But here's assurance to all who go... Tupperware's well known along the way!

*So just approach each home that you see.. With a bright, big smile to say,
"You have Company!"*

*Remember—you're not a stranger when you say,
"Good morning, I'm your Tupperware Consultant."*

Follow these simple guidelines:

- Be professionally Unprofessional
- Be friendly
- Choose your words well, have the right answers
- Find a NEED—You have what they need, whether it be a product, a friend, or an opportunity.
- Close—remember your goal is to date a party or find a friend to join you in your business.

Have Fun!