

**Tupperware®**

# Rookie & Director of Jubilee 2018



Jubilee is all about celebrating our rising stars! At Platinum Jubilee 2018, we can't wait to celebrate the Rookie Director and Director of Jubilee for their incredible performance during January–July 2018. Will YOU be the one taking the stage in front of 3,000 party pros for an unforgettable ceremony? Make your dreams come true today, not tomorrow!

## ROOKIE DIRECTOR *of Jubilee*

To qualify for Rookie Director of Jubilee, you must step up to Director or higher during 2018 (and remain titled as Director or higher as of August 2018), cannot have held the title of Director during 2017 and you must achieve the lowest combined ranking score from these four categories:

***Personal sales***

***Team sales volume***

***Unit sales of new Managers\* in your team***

***Number of members in your team at the end of July 2018***

## DIRECTOR *of Jubilee*

To qualify for Director of Jubilee, you must be an established Director (no longer playing in the Rookie category), must be titled as Director as of January 2018 and achieve the lowest combined ranking score from these four categories:

***Personal sales***

***Team sales volume***

***Unit sales of new Managers\* in your team***

***Sales of new Consultants\*\* in your team***

\*New Managers are those Sales Force Members who step up to Manager or higher during December 30, 2017–July 28, 2018. They cannot have held the title of Manager or higher during the 2017 sales year (December 31, 2016–December 29, 2017).

\*\*New Consultants are those who started their Tupperware business in 2018 (on or after December 30, 2017).

Note: In determining the Rookie Director and Director of Jubilee, the monthly average foreign exchange rate will be used for Canadian Sales Force Members.